# Lithium Ionic

LTH-TSXV Rating Outperform

Price: May-28 **\$1.00** 

Target ↑ **\$3.75** 

Total Rtn 275%

# Bandeira Feasibility Study — First Look

#### **Bottom Line:**

LTH announced results of its Bandeira feasibility study, which outlines life-of-mine average spodumene concentrate production of 178ktpa over a 14-year mine life, after-tax NPV(8%) of US\$1.3B, and 40% after-tax IRR. Capex of US\$266M is ~5% below our estimate of US\$280M and slightly above the 2023 PEA at US\$233M. In our view, the results continue to show Bandeira is an attractive, low-capital project with potential for a short timeline to production and opportunities for further upside/optimization. We adjust our model, increasing our target price to C\$3.75, and maintain our Outperform rating.

# **Key Points**

**Banderia is an attractive, low-capital project.** LTH stands out from peers with a low capital (US\$266M), high NPV-to-capex project (~5x vs. recent hard rock peer development studies at ~3x). Opex (excl. transportation and royalties) increased 27% vs. the PEA to US\$444/t, driven by higher processing costs. While we model opex of US\$613/t (including transportation and royalties), the project would generate margins of ~US\$400/t at current spot prices with leverage to rising spodumene prices.

Production scale/mine life lower than PEA; opportunities for potential upside. LOM average production of 178ktpa SC5.5 is ~5% below the PEA at 187ktpa, and no longer includes production of a 3% concentrate given limited conviction on potential sales/pricing. We see several areas of potential upside: (1) the mine plan is based on the November 2023 resource and does not incorporate the April 2024 update (link to note), which we estimate could extend mine life by ~three years and add ~US\$100M of NPV; (2) potential to upgrade and incorporate shallow-depth inferred resources in the mine plan to smooth/enhance production in years 3-5; (3) optimize mine plan to process higher-grade material earlier in mine life; and (4) future processing of stockpiled fines to produce a low-grade concentrate as envisioned in the PEA.

**Environmental and installation license expected early-Q3/24** would provide authorization to begin construction activities. Management envisions initial mine development activities starting Q4/24 with the underground decline, construction starting Q3/25, with commissioning and initial production in Q3/26.

**Updating model, maintain Outperform, increasing target price to C\$3.75.** We are adjusting our model to reflect the updated production schedule, capital and operating cost assumptions. We now include an in-situ value for the Salinas resource at US\$75/t LCE, in line with the developer peer median. Our target price is based on a 0.65x multiple of our fully financed 8% NAV per share.

Key Changes			
Target	Estimates	2024E	2025E
\$3.75↑	EPS	\$(0.12)	\$(0.04)
\$3.00	Previous	\$(0.14)	\$(0.08)
	CFPS	\$(0.12)	\$(0.04)
	Previous	\$(0.14)	\$(0.06)

This report was prepared by an analyst(s) employed by BMO Nesbitt Burns Inc., and who is (are) not registered as a research analyst(s) under FINRA rules. For disclosure statements, including the Analyst Certification, please refer to page(s) 9 to 13.



# **Battery Materials**

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Legal Entity: BMO Nesbitt Burns Inc.



Company Data				in C\$
Dividend	\$0.00	Shares 0/	'S (mm)	144.6
Yield	0.0%	Market Ca	ap (mm)	\$145
NAV	\$5.62	P/NAV		0.2x
BMO Estimates				in C\$
(FY-Dec.)	2023A	2024E	2025E	2026E
EPS	\$(0.51)	\$(0.12)↑	\$(0.04)↑	\$(0.05)↓
CFPS	\$(0.35)	\$(0.12)↑	\$(0.04)↑	\$(0.03)↓
Revenue	\$0	\$0	\$0	\$0↓
EBITDA	\$(65)	\$(17)↑	\$(5)↑	\$(5)↓
Consensus Estim	nates			
	2023A	2024E	2025E	2026E
EPS		\$(0.08)	\$(0.06)	\$0.01
Valuation				
	2023A	2024E	2025E	2026E
P/E	NM	NM	NM	NM
P/CFPS	NM	NM	NM	NM
EV/EBITDA	NM	NM	NM	NM
QTR. EPS	Q1	Q2	Q3	Q4
2023A	\$(0.22)	\$(0.10)	\$(0.09)	\$(0.10)
2024E	\$(0.04)	\$(0.04)	\$(0.02)	\$(0.02)
2025E	\$(0.01)	\$(0.01)	\$(0.01)	\$(0.01)
2026E	\$(0.01)	\$(0.01)	\$(0.01)	\$(0.02)

# **Our Thesis**

We rate LTH shares Outperform based on (1) its low-capex, feasibility-stage Bandeira project with potential for production in 2026, (2) its 85%-owned Salinas project, with a PEA underway, and (3) its position as the second-largest landholder in Brazil's Lithium Valley provides the potential for further resource growth over the large underexplored property.



## Lithium Ionic - Block Summary Model

Commodity Prices & Fx	2023A	2024E	2025E	2026E
Spodumene conc. SC5.5 (US\$/t)	1,224	1,192	1,753	1,833
USD:CAD	0.741	0.748	0.770	0.778
Production	2023A	2024E	2025E	2026E
Spodumene conc. (t)	0.0	0.0	0.0	0.0
Cash Costs	2023A	2024E	2025E	2026E
Cash Costs (C\$/t conc.)	0	0	0	0
Key Financial Metrics (C\$M)	2023A	2024E	2025E	2026E
Free Cash Flow	(38)	(19)	(5)	(64)
Net Debt (Cash)	(11)	(68)	(63)	(71)
Net Debt/EBITDA	nmf	nmf	nmf	nmf
Shares Outstanding (M)	118	139	141	178
Summary Income Statement (C				
\$M)	2023A	2024E	2025E	2026E
Revenue	0	0	0	0
Gross Profit	0	0	0	0
G&A	(8)	(5)	(5)	(5)
EBITDA	(65)	(17)	(5)	(5)
Depreciation	(0)	0	0	(4)
Net Interest Expense	1	0	0	(1)
Income Taxes	0	0	0	0
Operating Net Income	(64)	(17)	(5)	(11)
Summary Cash Flow Statement				
(C\$M)	2023A	2024E	2025E	2026E
Cash from Operations	(45)	(16)	(5)	(6)
Capital Expenditures	(1)	0	0	(58)
Cash from Investing	7	(2)	0	(58)
Share Issuance	28	0	0	72
Debt Issuance	(0)	0	0	58
Cash from Financing	28	75	0	130

Source: BMO Capital Markets, Company Reports

New Scenarios

## **Valuation**

Our target price is set based on a 0.65x multiple of our fully financed 8% NAVPS. We apply an in-situ value for the current Salinas resource and exploration credit for the Noe target at US\$75/t LCE, in line with the developer peer median.

## **Upside Scenario**

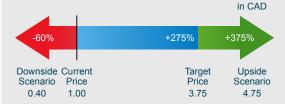
\$4.75

Our upside scenario considers capital and operating costs in line with the feasibility study, production starting in Q3/26, in line with management expectations, at an 8% discount rate and higher P/NAV multiple of 0.75x.

#### Downside Scenario

\$0.40

Our downside scenario pushes back first production to Q2/29 to reflect a delayed permitting / construction timeline and assumes 50% higher initial capital costs and operating costs, at a reduced P/NAV multiple of 0.25x.



## **Key Catalysts**

Bandeira LAC approval for environmental and social license and authorization to begin construction (Q3/24), Salinas PEA (H2/24), start of Bandeira initial mine development (Q4/24). In addition, updates from LTH on its financing plans would be a key potential near-term catalyst.

# **Company Description**

Lithium Ionic Corp. is a hard rock lithium developer focused on advancing its 100%-owned feasibility stage Bandeira project and its 85%-owned Salinas project, located in Minas Gerais State, Brazil. LTH is targeting first production from Bandeira in 2026.



LTH-TSXV Research



Glossary



Company Models

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# Comparison of 2024 Feasibility Study to 2023 PEA and BMOe

Exhibit 1: Comparison of 2024 Feasibility Study to 2023 PEA and BMOe

		Delta					
		2023 PEA	2024 FS	FS vs. PEA	Prior BM0e	New BM0e	
Project Economics							
After-Tax NPV 8%	US\$M	\$1,586	\$1,310	(17%)	\$1,106 <sup>(1)</sup>	\$844	
After-Tax IRR	%	120%	40%	(80%)	94%	75%	
Payback	Months	14	41	193%	17	12	
Price Assumptions (LOM Avg.)							
Spodumene 5.5%	US\$/t	\$1,859	\$2,277	22%	\$1,833	\$1,833	
Spodumene 3.0%	US\$/t	\$865	nmf	nmf	\$1,000	nmf	
Production Profile							
Mine Life	Years	20	14	(30%)	20	14	
LOM Ore Mined	Mt	22.9	17.2	(25%)	22.9	17.2	
Plant Capacity	Mtpa	1.3	1.3		1.3	1.3	
ROM Grade	% Li20	1.23%	1.28%	4%	1.23%	1.28%	
Recovery	%	67.0%	68.9%	2%	67.0%	68.9%	
Spod. 5.5% Production	ktpa	187	178	(5%)	187	178	
Spod. 3.0% Production	ktpa	56		(100%)	56		
Spod. 5.5% Equivalent Production	ktpa	218	178	(18%)	218	178	
Operating Costs (CIF China) <sup>(2)</sup>	US\$/t conc.	\$469	\$557	19%	\$548	\$613	
Initial Capex	US\$M	\$233	\$266	14%	\$280	\$280	
NPV/Capex	Ratio	6.8x	4.9x	(28%)	3.9x	3.0x	

Source: BMO Capital Markets, company filings

- Project economics: the feasibility study uses a price forecast provided by Fastmarkets with a
  LOM average price of US\$2,277/t (SC5.5) vs. the PEA study at US\$1,859/t and BMOe at
  US\$1,833/t. The feasibility study assumes lower prices persist for the next several years (e.g.,
  US\$1,000-1,600/t for 2026-2028), which extends the assumed payback period relative to the
  PEA and BMOe.
- Production profile: the feasibility study mine plan (Exhibit 2) is based on the November 2023 resource of 39Mt at 1.37%% Li20 and does not incorporate the April 2024 Bandeira resource update to 42Mt at 1.35% Li20. We expect that as engineering work advances these resources will be brought into the mine plan and we estimate this could add ~three years of mine life and ~US\$100M of NPV. The feasibility study no longer assumes the production of a lower grade 3% spodumene tails concentrate. LTH plans to stockpile the fines material, maintaining optionality to add processing capabilities at a later time should a market opportunity present.

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<sup>1.</sup> Prior BMO NPV estimate was based on 10% discount rate.

Operating costs presented in the PEA and feasibility study exclude royalties; BMOe includes 2% gross revenue royalty to Brazilian government and additional 1% royalty assumed in PEA.

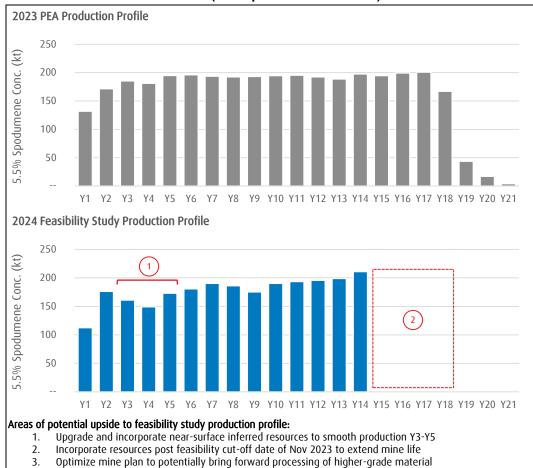


Exhibit 2: Bandeira Production Profile (5.5% Spodumene Concentrate)

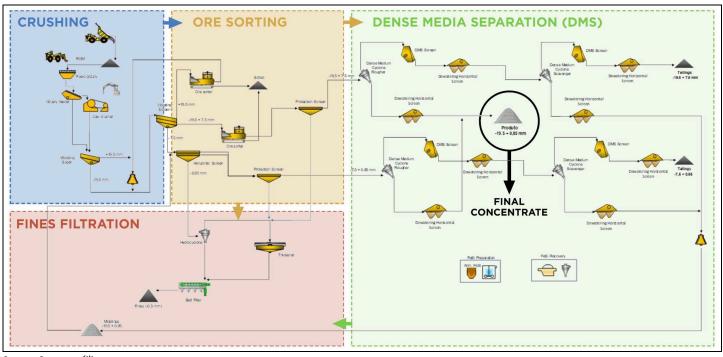
Source: BMO Capital Markets, company filings

**Simple DMS process, designed to maximize lithium recovery.** The process flow sheet (Exhibit 3) includes a two-stage crushing circuit, ore sorting, and dense media separation (DMS) to produce a final 5.5% Li20 concentrate.

- Ore sorting will be used to prevent unnecessary processing of barren material recovering 94% of Li20 and rejecting 20% of mass ahead of the dense media separation circuit. This process is expected to improve the lithium oxide grade to ~1.50% from ~1.16% and provide higher quality feed for the DMS.
- Recent heavy liquid separation test work conducted by Steinert and SGS Geosol supports the use of a higher recovery rate at 68.9% (vs. PEA at 67.0%).

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**Exhibit 3: Bandeira Process Flow Sheet** 



Source: Company filings

Capex requirements remain low; opex higher than PEA but competitive vs. peer projects. Initial capex of US\$266M, came in 5% below our estimate of US\$280M and slightly higher than the PEA estimate of US\$233M (Exhibit 4). The NPV:capex ratio of ~5x is above that of other recent hard rock peer development studies at ~3x, demonstrating the robust project economics. Operating costs (ex. transportation and royalties) increased ~27% relative to the PEA to US\$444/t driven by higher processing costs (Exhibit 5).

- This compares to open pit peers Latin Resources (LRS-ASX, not covered) at US\$379/t (Colina project PEA, excl. transportation and royalties) and Sigma Lithium (SGML-NSDQ, US\$16.74; Outperform rated by Joel Jackson) targeting US\$370/t plant gate (<u>link to note</u>).
- For Bandeira, we model operating costs in line with the feasibility study, which translates to US\$613/t inclusive of transportation and royalties (2% gross revenue + additional 1% royalty that was assumed in the PEA).

**Exhibit 4: Comparison of Capital Cost Estimate** 

ost Estimate	
PEA	Feasibility
US\$M	US\$M
\$73	\$61
\$81	\$103
\$20	\$27
\$13	\$42
\$47	\$34
\$233	\$266
	PEA US\$M \$73 \$81 \$20 \$13 \$47

Source: BMO Capital Markets, company filings

**Exhibit 5: Comparison of Operating Cost Estimate** 

	PEA	Feasibility
	US\$/t SC 5.5	US\$/t SC 5.5
Mining	\$258	\$254
Processing	\$68	\$170
SG&A	\$23	\$21
Operating Costs	\$349	\$444
Transportation	\$120	\$113
Total	\$469	\$557

Source: BMO Capital Markets, company filings

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Construction permits expected in Q3/24, potential for initial production in 2026. Management expects to receive its environmental and installation license in early Q3/24, which would allow the company to begin construction activities. Initial mine development is expected to start in Q4/24 beginning with driving the ramp decline. Main construction activities are planned across H2/25 and H1/26 with commissioning and initial production planned for Q3/26.

Initial Mineral Permitting Mineral process initiated Resource Resource (Salinas) Initial Mine Development (Bandeira) Update Formation of Lithium Ionic PEA and and initiation updated MRE Feasibility Study of drilling Construction **Construction Permits** Commissioning & Initial Mineral **Initial Production** Resource ra + Outro Lado PEA (Salinas) Q1 Q3 04 Q1 Q3 Q1 Q2 Q4 Q4 Q2 02 Q4 Q3 Q4 Q1 Q1 03 2022 2023 2024 2025 2026

**Exhibit 6: Recent Milestones and Planned Timeline to Production** 

Source: Company filings

# **Model and Target Price Update**

We have updated our model to incorporate the feasibility study production schedule, along with the assumptions outlined below, and will look to further refine these assumptions once the detailed feasibility study report is released. As a result, our target price increases to C\$3.75, which is based on a 0.65x of our 8% NAV per share.

#### Our model assumes:

- First production starting Q2/27 vs. updated management target of Q3/26 and our prior
  assumption of Q2/26. We model the feasibility study production schedule with LOM average
  production 178 ktpa of 5.5% spodumene concentrate and include some conservativism around
  the project timeline pending LTH securing the approvals to proceed with construction and
  securing the required financing.
- Initial capex of US\$280M (no change), 5% higher than feasibility estimate of US\$266M. We
  model LOM sustaining capital of US\$85M (+5% vs. feasibility study). We assume the capex
  spend profile is similar to that of the PEA and will review once the detailed feasibility study is
  released.
- LOM average operating costs of US\$557/t concentrate (including transportation), which is in line with the feasibility study. We include the 2% gross revenue royalty, to which lithium production in Brazil is subject, plus an additional 1% royalty factored in the PEA. Including royalties, we model operating costs of US\$613/t.
- **15.25% tax rate for the first 10 years of production** incorporating the Brazil Sudene tax incentive.
- Salinas in-situ value and exploration credit based on the attributable resource (~315kt LCE) as
  well as an incremental exploration credit based on management's expectation for the
  potential of the Noé target to potentially add 10-15Mt of resources at a grade of 1.0-1.3% Li20

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- (we assume an incremental  $\sim$ 300kt LCE based on the mid-point of tonnage and grade). We ascribe a value of US\$75/t LCE, which is in line with the developer peer median.
- Project funded with 60% debt (~US\$170M), 20% (US\$56M) from non-dilutive sources such as pre-paid offtake, and the remaining 20% (US\$56M) in from new equity.
- Our BMO price deck assumes a long-term 6% spodumene price of US\$2,000/t (US\$1,833/t for 5.5% concentrate) and we use an 8% discount rate (10% previously), consistent with other advanced-stage development projects.

**Areas of potential upside** that could be value enhancing to our NPV include:

- Addition of resources defined after the feasibility study cut-off date. The feasibility study mine plan is based on the November 2023 resource of 39 Mt at 1.37% Li20 (41,831 metres) and does not incorporate the April 2024 update to 42 Mt at 1.35% Li20 (50,760 metres). We estimate the additional resources could extend mine life by ~3 years and add an incremental ~US\$100M of NPV. Furthermore, regional exploration success at satellite properties could be a source for additional resources.
- **Potential to upgrade and incorporate shallow-depth inferred resources** in the mine plan to smooth/enhance production in years 3-5.
- Optimize mine plan to process higher-grade material earlier in mine life.
- Future processing of stockpiled fines to produce a low-grade concentrate as envisioned in the PEA.

**Exhibit 7: BMO NAV Summary** 

	Ownership	Disc. Rate	NPV	Per Share
	0/0	0/0	C\$M	C\$/share
Bandeira	100%	8%	\$1,150	\$5.22
Salinas (In-Situ @ US\$75/t LCE)	85%	n.a.	\$32	\$0.15
Salinas Exploration Credit <sup>(1)</sup>	85%	n.a.	\$31	\$0.14
Net Cash			\$11	\$0.05
ITM Option Proceeds			\$4	\$0.02
Future Equity Financing Proceeds			\$72	\$0.33
Corporate G&A			(\$62)	(\$0.28)
Total Corporate Adjustments			\$25	\$0.11
Net Asset Value			\$1,239	\$5.62
Current FD ITM Shares				144.6
Shares from Assumed Financing				75.7
FD ITM Shares				220.3
Target Multiple				0.65x
12-Month Target Price			\$805	\$3.66
12-Month Target Price (Rour	ided)			\$3.75

Source: BMO Capital Markets

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<sup>1.</sup> Assumes an additional 10.5 Mt at 1.15% Li20 containing 299 kt LCE valued at US\$75/t.

# **Exhibit 8: Tear Sheet**

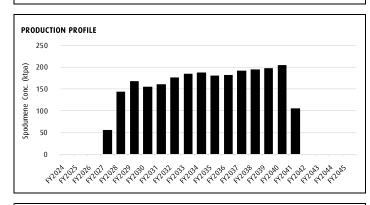
LITHIUM IONIO Greg Jones, Ana		LTH-TSXV I Markets				Rating		tperform : 28-May-24
Share Price	C\$/share	\$1.00	NAVPS	C\$/share	\$5.62	FD ITM Shares	М	144.6
Target Price	C\$/share	\$3.75	Price/NAV	Ratio	0.18x	Market Capitalization	C\$M	\$145
Implied Return	%	275%				Fiscal Year End		December

PRICE AND FX ASSUME	TIUNS					
December Year End		FY2023A	FY2024E	FY2025E	FY2026E	FY2027
Spodumene (Realized)	US\$/t	nmf	\$1,192	\$1,753	\$1,833	\$1,83
Exchange Rate	USD:CAD	0.74	0.75	0.77	0.78	0.7

SUMMARY STATISTICS	5					
		FY2023A	FY2024E	FY2025E	FY2026E	FY2027E
Shares O/S (Avg.)	M	118.1	139.4	140.6	178.4	219.4
EPS (Adj.)	C\$/share	(\$0.51)	(\$0.12)	(\$0.04)	(\$0.05)	\$0.16
CFPS	C\$/share	(\$0.35)	(\$0.12)	(\$0.04)	(\$0.03)	\$0.17
FCF PS	C\$/share	(\$0.32)	(\$0.13)	(\$0.04)	(\$0.36)	(\$0.51)

PROFIL & LOSS STATEMENT (CSM)	)				
December Year End	FY2023A	FY2024E	FY2025E	FY2026E	FY2027E
Net Revenue					\$134
Operating Costs					(\$45)
Gross Profit					\$89
SG&A	(\$8)	(\$5)	(\$5)	(\$5)	(\$5)
Other Expenses	(\$57)	(\$12)			
EBITDA	(\$65)	(\$17)	(\$5)	(\$5)	\$84
Depreciation	(\$0)			(\$4)	(\$50)
EBIT	(\$65)	(\$17)	(\$5)	(\$10)	\$34
Interest Income (Expense)	\$1			(\$1)	(\$10)
Income Taxes					\$11
Net Income	(\$64)	(\$17)	(\$5)	(\$11)	\$35

RESERVES & RESOURCES				
	Tonnes	Li20	Li20	LCE
Bandeira	kt	%	kt	kt
Measured & Indicated	23,680	1.34%	317	783
Inferred	18,250	1.37%	250	618



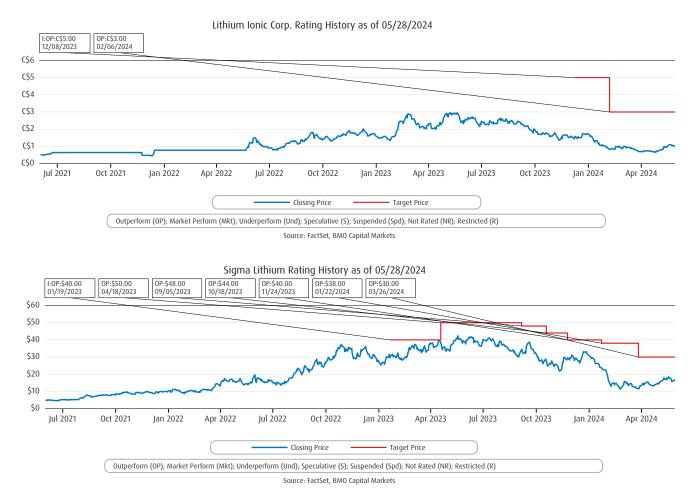
CASH FLOW ANALYSIS (C\$M)	EV20224	EV202.4E	5/20255	EV2024E	EV2027E
December Year End	FY2023A	FY2024E	FY2025E	FY2026E	FY2027E
Cash Flows From Operating Act	ivities				
Net Income	(\$64)	(\$17)	(\$5)	(\$11)	\$35
Non-Cash Items	\$23			\$4	\$28
Changes in Working Capital	(\$3)	\$0			(\$26)
	(\$45)	(\$16)	(\$5)	(\$6)	\$37
Cash Flows from Investing Acti	ivities				
Property, Plant and Equipment	(\$1)			(\$58)	(\$150)
Other	\$7	(\$2)			
	\$7	(\$2)	==	(\$58)	(\$150)
Cash Flows from Financing Acti	ivities				
Proceeds from Issue of Shares	\$28	\$0		\$72	\$4
Proceeds from Borrowings	(\$0)			\$58	\$150
Proceeds from Other		\$75			
	\$28	\$75		\$130	\$154
Beginning Cash	\$21	\$11	\$68	\$63	\$128
Net Increase in Cash Held	(\$10)	\$57	(\$5)	\$66	\$41
Ending Cash	\$11	\$68	\$63	\$128	\$170

			8% Di:	sc. Rate	10% Disc. Rate	
			NPV	Per share	NPV	Per shar
			C\$M	C\$/share	C\$M	C\$/shar
01.1			Ĉ4.450	ć= 22	¢o	ć 4 2 0
Bandeira			\$1,150	\$5.22	\$946	\$4.29
Salinas (In-Situ @ US\$75/t Lo	EE)		\$32	\$0.15	\$32	\$0.15
Salinas Exploration Credit(1)			\$31	\$0.14	\$31	\$0.14
Net Cash			\$11	\$0.05	\$11	\$0.05
ITM Option Proceeds			\$4	\$0.02	\$4	\$0.02
Future Equity Financing Proceeds			\$72	\$0.33	\$72	\$0.33
Corporate G&A			(\$62)	(\$0.28)	(\$56)	(\$0.25)
Total Corporate Adjustments			\$25	\$0.11	\$31	\$0.14
Net Asset Value		******	\$1,239	\$5.62	\$1,040	\$4.72
Price Target (0.65x NAV) Rounded				\$3.75		
Current FD ITM Shares	M	144.6				
Shares from Future Equity	M	75.7				
FD ITM Shares	M	220.3				

BALANCE SHEET ANALYSIS (C\$M)					
December Year End	FY2023A	FY2024E	FY2025E	FY2026E	FY2027E
Current Assets					
Cash and Equivalents	\$11	\$68	\$63	\$128	\$170
Other	\$1	\$1	\$1	\$1	\$30
Non-Current Assets					
Property, Plant and Equipment	\$1	\$3	\$3	\$56	\$178
Other					
Current Liabilities					
Payables	\$5	\$5	\$5	\$5	\$7
Borrowings	\$0	\$0	\$0	\$0	\$0
Non-Current Liabilities					
Borrowings	\$0	\$0	\$0	\$58	\$208
Other					
Shareholders Equity	\$8	\$67	\$61	\$123	\$162
Net Debt (Cash)	(\$11)	(\$68)	(\$63)	(\$70)	\$38

Source: BMO Capital Markets

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# **IMPORTANT DISCLOSURES**

#### **Analyst's Certification**

I, Greg Jones, hereby certify that the views expressed in this report accurately reflect my personal views about the subject securities or issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

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#### **Company Specific Disclosures**

Disclosure 8A: BMO Capital Markets or affiliates have beneficial ownership of 1% or more of any class of the equity securities of Lithium Ionic Corp. (a) as of the end of the month prior to the issuance date of the research report, or (b) as of the end of the second most recent month if the report issuance date is less than 10 days after the end of the prior month.

## Methodology and Risks to Target Price/Valuation for Lithium Ionic Corp. (LTH-TSXV)

**Methodology:** We use a NAV-based methodology to value Lithium Ionic shares consistent with other developers in the mining sector. We apply a 0.65x multiple to our calculated NAV, appropriate in our view for an early-stage development company with a low-capital project in an attractive jurisdiction and balanced by the current market environment.

**Risks:** (1) Permitting Risk. Delays in advancing the Bandeira project through permitting in a timely manner could impact our assumed production start date and negatively impact our NAV per share estimate. (2) Financing Risk. Inability for the company to secure the financing required to advance its development plans along its anticipated timeline could impact our modelled start date, and if significant equity capital

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is raised it could introduce dilution to shareholders. (3) Stage of development. The Salinas project is early-stage and its ability to continue growing and improving the confidence of the resource base and defining the project economics is a key aspect to the company's growth story, in our view. (4) Geological risk. The presence of a river over portion of the Outro Lado deposit requires further study. A river passes over a portion of the Outro Lado deposit and will not allow for open pit mining of this area. Underground mining is contemplated, and additional mine design study is required, which could adversely affect the current mineral resource estimate for this area (3.4 Mt at 1.47% Li20). (5) Commodity price risk. Weakness in lithium and spodumene demand and commodity prices could negatively impact share price performance.

## Methodology and Risks to Target Price/Valuation for Sigma Lithium (SGML-NSDQ)

**Methodology:** Our target price is ~3x 2027E EV/EBITDA assuming a ~US\$2k/t 6% spodumene concentrate ASP benchmark (~US\$1.9k/t ASP for Sigma with its 5.5% product) and ~750kt sales with fob port costs ~US\$500/t).

**Risks:** Key risks include technical, geological and operating risks, spodumene product quality risks, the stock has low liquidity, lithium and spodumene commodity price risks, the risks of operating in Brazil, FX risks (i.e., the BRL), and concerns a takeout of the company may not occur.

## Distribution of Ratings (May 28, 2024)

Rating category	BMO rating	BMOCM US Universe*	BMOCM US IB Clients**	BMOCM US IB Clients***	BMOCM Universe****	BMOCM IB Clients*****	StarMine Universe~
Buy	Outperform	49.6 %	20.0 %	49.5 %	56.0 %	60.8 %	57.7%
Hold	Market Perform	48.1 %	20.2 %	48.4 %	42.6 %	38.3 %	37.5%
Sell	Underperform	2.4 %	18.2 %	2.2 %	1.4 %	0.8 %	4.8%

<sup>\*</sup> Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.

# Ratings Key (as of October 2016)

We use the following ratings system definitions:

OP = Outperform - Forecast to outperform the analyst's coverage universe on a total return basis;

Mkt = Market Perform - Forecast to perform roughly in line with the analyst's coverage universe on a total return basis;

Und = Underperform - Forecast to underperform the analyst's coverage universe on a total return basis;

(S) = Speculative investment;

Spd = Suspended - Coverage and rating suspended until coverage is reinstated;

NR = No Rated - No rating at this time; and

R = Restricted - Dissemination of research is currently restricted.

The total return potential, target price and the associated time horizon is 12 months unless otherwise stated in each report. BMO Capital Markets' seven Top 15 lists guide investors to our best ideas according to different objectives (CDN Large Cap, CDN Small Cap, US Large Cap, US Small Cap, Income, CDN Quant, and US Quant have replaced the Top Pick rating).

## Prior BMO Capital Markets Rating System

#### (April 2013 - October 2016)

http://researchglobal.bmocapitalmarkets.com/documents/2013/rating\_key\_2013\_to\_2016.pdf

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#### **Dissemination of Research**

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